



Orleans

The Pulse of the Market

July 31, 2009

| | Number of Active Listings | Number of Current Pending | Ratio of Pending Compared To Active Listings | Number of Expired Listings Last Six Months | Number of Closings Last Six Months | Average List Price of Homes Sold in Last Six Months | Average Sold Price of Homes in Last Six Months | List to Sales Ratio in Last Six Months | Days on Market of Solds in Last Six Months | Days on Market of Current Actives | Rate of Absorption (in months) *See note Below | Number of Months Inventory Available | AVG LP\$/Sq Ft (Current) | AVG SP\$/Sq Ft (Solds in Last Six Months) |
|----------------------|---------------------------|---------------------------|--|--|------------------------------------|---|--|--|--|-----------------------------------|---|--------------------------------------|--------------------------|---|
| 0-99,999 | 391 | 86 | 22.0% | 150 | 251 | \$ 54,388 | \$ 45,176 | 83.1% | 87 | 120 | 41.8 | 9.3 | \$ 149 | \$ 30 |
| 100,000-149,999 | 406 | 125 | 30.8% | 103 | 124 | \$ 137,281 | \$ 128,760 | 93.8% | 112 | 165 | 20.7 | 19.6 | \$ 93 | \$ 169 |
| 150,000-199,999 | 338 | 115 | 34.0% | 75 | 134 | \$ 180,063 | \$ 170,181 | 94.5% | 105 | 100 | 22.3 | 15.1 | \$ 102 | \$ 100 |
| 200,000-249,999 | 154 | 38 | 24.7% | 57 | 85 | \$ 238,985 | \$ 224,235 | 93.8% | 100 | 129 | 14.2 | 10.9 | \$ 123 | \$ 131 |
| 250,000-299,999 | 151 | 24 | 15.9% | 43 | 72 | \$ 285,779 | \$ 270,924 | 94.8% | 86 | 128 | 12.0 | 12.6 | \$ 139 | \$ 141 |
| 300,000-349,999 | 68 | 15 | 22.1% | 29 | 57 | \$ 340,572 | \$ 322,379 | 94.7% | 111 | 108 | 9.5 | 7.2 | \$ 151 | \$ 161 |
| 350,000-399,999 | 76 | 15 | 19.7% | 30 | 38 | \$ 392,335 | \$ 374,736 | 95.5% | 97 | 126 | 6.3 | 12.0 | \$ 145 | \$ 150 |
| 400,000-449,999 | 47 | 9 | 19.1% | 5 | 24 | \$ 451,392 | \$ 421,815 | 93.4% | 109 | 110 | 4.0 | 11.8 | \$ 157 | \$ 157 |
| 450,000-499,999 | 49 | 7 | 14.3% | 12 | 15 | \$ 494,400 | \$ 472,180 | 95.5% | 119 | 146 | 2.5 | 19.6 | \$ 167 | \$ 196 |
| 500,000-549,999 | 18 | 1 | 5.6% | 3 | 13 | \$ 539,154 | \$ 515,178 | 95.6% | 133 | 180 | 2.2 | 8.3 | \$ 181 | \$ 178 |
| 550,000-599,999 | 37 | 4 | 10.8% | 9 | 10 | \$ 607,400 | \$ 570,700 | 94.0% | 169 | 123 | 1.7 | 22.2 | \$ 172 | \$ 175 |
| 600,000-699,999 | 46 | 3 | 6.5% | 16 | 16 | \$ 667,109 | \$ 636,169 | 95.4% | 70 | 194 | 2.7 | 17.3 | \$ 212 | \$ 206 |
| 700,000-799,999 | 31 | 3 | 9.7% | 7 | 10 | \$ 791,100 | \$ 737,900 | 93.3% | 84 | 115 | 1.7 | 18.6 | \$ 209 | \$ 210 |
| 800,000-899,999 | 17 | 2 | 11.8% | 9 | 8 | \$ 908,250 | \$ 840,588 | 92.6% | 86 | 116 | 1.3 | 12.8 | \$ 222 | \$ 219 |
| 900,000-999,999 | 17 | 2 | 11.8% | 4 | 5 | \$ 1,032,800 | \$ 932,000 | 90.2% | 109 | 159 | 0.8 | 20.4 | \$ 218 | \$ 230 |
| 1 Million + | 64 | 3 | 4.7% | 12 | 15 | \$ 1,557,467 | \$ 1,347,367 | 86.5% | 194 | 165 | 2.5 | 25.6 | \$ 347 | \$ 285 |
| Market Totals | 1910 | 452 | 23.7% | 564 | 877 | \$ 542,405 | \$ 500,643 | 92.3% | 111 | 137 | 146.2 | 13.1 | \$ 174 | \$ 171 |

Rate of Absorption: The Total Number of Closed Sales over the past 6 months in a given \$ category divided by 6 = The Average number sold in a \$ category per month. Therefore, the Total of Active Listings in any given \$ category divided by the average number sold per month (rate of absorption) = The Number of Months of Inventory available in any given \$ category.